

AGO Financial Services, LLC is a financial consulting firm offering buy-side clients execution services, bespoke software, and innovative financial solutions through four subsidiaries. Each company offers customized products, designed by a deep bench of AGO professionals whose collective experience from both buy-side and sell-side firms spans over 100 years. AGO works as a trusted advisor to transparently resolve common and complex issues for clients navigating global financial markets.

AGO Trading is one of the four subsidiaries of AGO, each of which offers holistic and client-centric strategies to overcome operational challenges.



AGO Trading provides outsourced trading, hedging, and risk management for our clients while reducing excessive and unnecessary expenses and mitigating market risks. AGO Trading’s proficiency and software tools strengthen internal trading expertise and overcome infrastructure limitations. Our solutions generally:

- Lower operating costs for trade executions by more than **50%**
- Promote efficient risk mitigation while providing for outperformance of up to **+150bps**
- Reduce tracking error with hedging improvements of approximately **80bps**

We offer two levels of service:

EXECUTION AGENT

managing transactions to significantly reduce operating costs

Products include:

- Transaction Cost Analysis (XCA)
- Hedge Evaluator (HE)

NON-DISCRETIONARY HEDGING

creating and implementing customized, structured solutions designed to outperform current hedging programs

Services include:

- Outsourced Trading (OT)
- Hedging Management (HM)
- Large Transaction Support (LTS)

Key Client Benefits

AGO’s wide-ranging capabilities across multiple disciplines enhance its development of hedging strategies, risk management, and software trading tools to:

- Provide greater transparency, tighter risk controls, and intuitive navigation based on end-user input
- Create bespoke systems designed by knowledgeable finance, capital markets, and software specialists
- Deliver improved outcomes using robust proprietary analytics
- Align AGO interests with client goals via success-based fee structures

Additional Subsidiaries and Services

AGO FinTech

- Bespoke software and utilities for investing, trading, hedging, and portfolio analysis
- In-house expertise from seasoned practitioners, financial software designers, and quantitative analysts that significantly enhances trading software and risk management tools
- Reduction of opportunity costs

AGO Advisory

- Advice on financial asset risk management, valuation, and a broad repertoire of proven innovative strategies that increase expected returns while mitigating risks
- Access to rare, top-tier financial markets expertise across multiple asset classes
- Focus on transparency and simplification

AGO Asset Management

- Construction and implementation of FX, algorithmic and arbitrage opportunities
- Tight risk management
- Rules-based, all-weather portfolio construction
- Structured tail-risk insurance with embedded positive carry

» Solutions

- » Robust software to improve operational efficiency around sophisticated financial challenges
- » Overlay utilities covering inherent gaps of generic trading/asset management systems
- » Proprietary software for cryptocurrency arbitrage
- » Bond portfolio analysis of projected future investment income and cash flows
- » Risk management systems that address new regulatory guidance on credit risk exposure and Basel III FRTB

- » Optimize hedging using full balance sheet diversification
- » Capitalize on clients' structural advantages
- » Convert traditional expense activities to profit centers, for example:
 - Currency Pool Optimizer (CPO) - generate profits for corporate treasury
 - Multi-Currency Hedge (MCH) – able to realize a **+400bps** gain vs traditional hedging costs (**80bps**)
 - Positive Carry Hedges – allow for favorable accounting treatments
 - Long-term Trade Settlement (LTS) – monetize optionality in trade execution

- » Enhanced currency-hedged portfolios
- » Short Vega, Delta-neutral equity arbitrage strategy
- » Commodities and ETF arbitrage
- » Emerging markets-banded and reverse relative value strategies
- » FX volatility, alpha capture strategy during times of market stress



About Andre Ohanissian, Chief Executive Officer and Founder

Mr. Ohanissian has over 25 years' experience in global markets with specialties in foreign exchange, emerging markets, fixed-income, credit, derivative structuring, and risk management. His career includes trading and management positions with Bear Stearns, Ally Financial, Forex Capital Advisors, and similar corporate, advisory, and asset management firms. He received a BSc from California Institute of Technology in Aeronautical Engineering where his studies included Quantum Mechanics and Advanced Mathematics. He holds an MBA from NYU's Stern School of Business Administration.

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