

AGO Financial Services, LLC is a financial consulting firm offering buy-side clients execution services, bespoke software, and innovative financial solutions through four subsidiaries. Each company offers customized products designed by a deep bench of AGO professionals whose collective experience from both buy-side and sell-side firms spans over 100 years. AGO works as a trusted advisor to transparently resolve common and complex issues for clients navigating global financial markets.

AGO Advisory is one of the four subsidiaries of AGO, each of which offers holistic and client-centric strategies to overcome operational challenges.



AGO Advisory provides advice on financial asset risk management, valuation, a broad repertoire of proven innovative strategies that increase expected returns while mitigating risks. The AGO Advisory team offers access to rare, top-tier financial markets expertise across multiple asset classes with emphasis on transparency and simplification.

AGO Advisory optimizes hedging using full balance sheet diversification and capitalizes on clients' structural advantages. In addition to help with hedging, advice and services are provided which can even convert traditional expense activities to profit centers.

Examples:

- **Currency Pooling Optimizer (CPO)** generates profits for corporate treasuries
- **Multi-Currency Hedge (MCH)** enables our clients to realize gains vs traditional hedging costs – for one large sophisticated financial institution, gains were +400bps vs traditional hedging costs (80bps)
- **Positive Carry Hedges** qualify for favorable accounting treatments and are especially beneficial for emerging market currencies
- **Long-term Trade Settlement (LTS)** may earn between 25-75 bps (absolute) of additional gains on each trade by monetizing the otherwise unused optionality time value during the period between the trade execution date and trade settlement

Key Client Benefits

AGO's wide-ranging capabilities across multiple disciplines enhance its development of hedging strategies, risk management, and software trading tools to:

- Provide greater transparency, tighter risk controls, and intuitive navigation based on end-user input
- Create bespoke systems designed by knowledgeable finance, capital markets, and software specialists
- Deliver improved outcomes using robust proprietary analytics
- Align AGO interests with client goals via success-based fee structures



Additional Subsidiaries and Services

AGO Trading

- Outsourced trading, hedging, and risk management
 - As execution agents, manage transactions to significantly reduce operation costs
 - As non-discretionary risk managers create and implement customized, structured solutions designed to outperform current hedging programs

» Solutions

- » Strengthen internal trading expertise and enhance infrastructure limitations
- » Lower operating costs for trade executions (**over 50%**)
- » Promote efficient risk mitigation while providing for outperformance (**potentially returning ~150bps**)
- » Reduction of tracking error with hedging improvements (upward of **+80bps**)
- » Products and Services include: Transaction Cost Analysis (XCA), Hedge Evaluator (HE), Outsource Trading (OT), Hedging Management (HM), Large Transaction Support (LTS)

AGO FinTech

- Bespoke software and utilities for investing, trading, hedging, and portfolio analysis
- In-house expertise from seasoned practitioners, financial software designers, and quantitative analysts that significantly enhances trading software and risk management tools
- Reduction of opportunity costs

- » Robust software to improve operational efficiency around sophisticated financial challenges
- » Overlay utilities covering inherent gaps of generic trading/asset management systems
- » Proprietary software for cryptocurrency arbitrage
- » Bond portfolio analysis of projected future investment income and cash flows
- » Risk management systems that address new regulatory guidance on credit risk exposures and Basel III FRTB

AGO Asset Management

- Construction and implementation of FX, algorithmic and arbitrage opportunities
- Tight risk management
- Rules-based, all-weather portfolio construction
- Structured tail-risk insurance with embedded positive carry

- » Enhanced currency-hedged portfolios
- » Short Vega, Delta-neutral equity arbitrage strategy
- » Commodities and ETF arbitrage
- » Emerging markets-banded and reverse relative value strategies
- » FX volatility, alpha capture strategy during times of market stress



About Andre Ohanissian, Chief Executive Officer and Founder

Mr. Ohanissian has over 25 years' experience in global markets with specialties in foreign exchange, emerging markets, fixed-income, credit, derivative structuring, and risk management. His career includes trading and management positions with Bear Stearns, Ally Financial, Forex Capital Advisors, and similar corporate, advisory, and asset management firms. He received a BSc from California Institute of Technology in Aeronautical Engineering where his studies included Quantum Mechanics and Advanced Mathematics. He holds an MBA from NYU's Stern School of Business Administration

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